Open Platform for Open Banking



FinRetail 2016

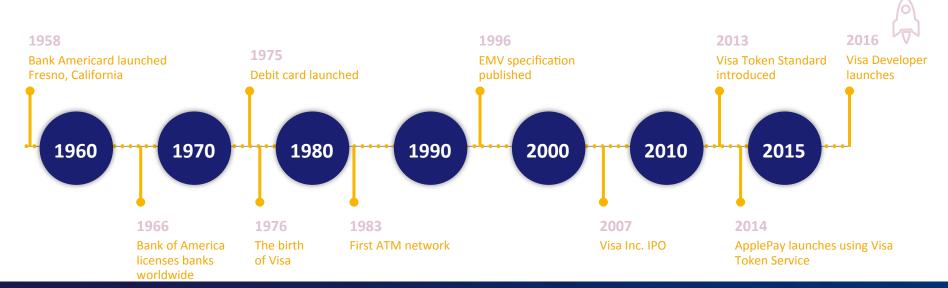
Андрей Щербина, Директор, Инновации, СНГ и Юго-Восточная Европа

Киев, Украина, 15 ноября 2016

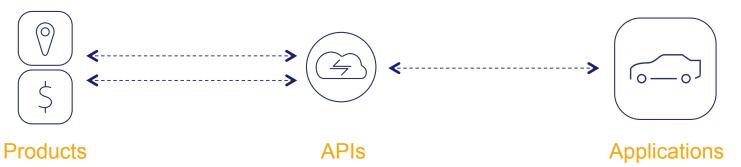
Visa Developer

A milestone in Visa's 50+ year history of innovation.

- Visa is transforming the way we build and introduce new products and innovations
- We are making our network, risk, data, and value-added assets available as APIs for partners to use to build easier, faster, more secure, and more innovative ways to power commerce
- Issuers, acquirers, merchants and technology partners can explore and access the APIs and SDKs on visa.com/developer or speak with their Visa representative about future opportunities for collaboration



What you should know before participating in the API economy



Products provide functionality. Multiple products, such as payment and mapping functionalities, often live within a single application.

APIs are connectors. They exchange data between devices, applications and products.

Applications, or apps, are the end result. They engage the consumer and drive the experience.

Development Tools

Developers can benefit from a suite of tools when bringing products to market. Software development kits (SDKs) provide pre-built API integration to reduce development times. A sandbox is a safe test environment, where developers can try out their applications before launching. In addition, detailed documentation and sample codes aid developers as they explore new APIs and build their applications.

Opening a new world of possibilities

APIs are the unsung heroes, connecting our apps and devices to allow everyone to post and pin and buy anything — from anywhere.









Authorize.Net

Authorize.net helps over 400K merchants integrate payment systems for one-time and recurring transactions.

Sabre

Through APIs, Sabre provides digital reservation services for every major airline and hotel chain in the world.

NETFLIX

Inspired by a \$40 Blockbuster late fee, Netflix now boasts 64M customers that generate \$5B in annual revenue.

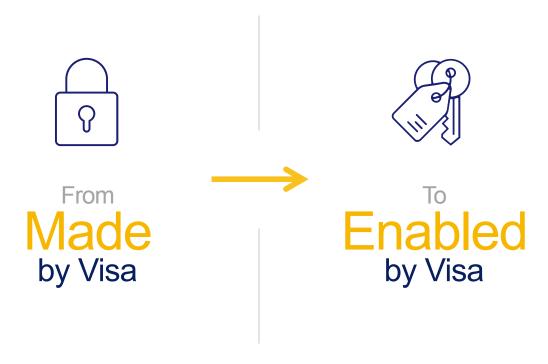


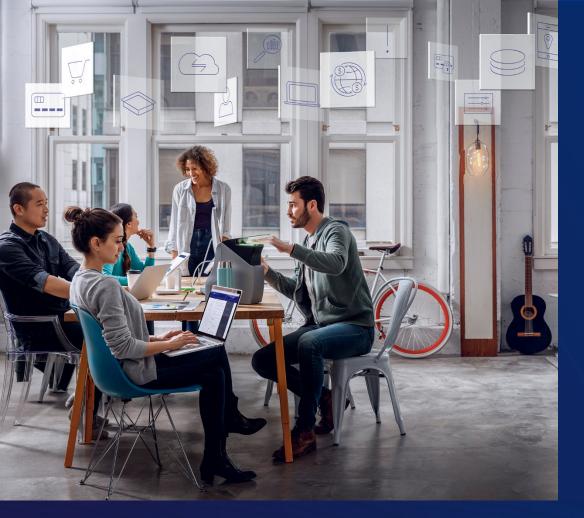
Cloud provider Amazon Web Services supports 25B API calls per day from just a single client.

Sources: 1. Visa internal data from 2016 2. 2015 Sabre Press Kit 3. Daniel Jacobson and Sangeeta Narayanan, Netflix API: Top 10 lessons learned (so far), July 24, 2014, Slideshare, http://www.slideshare.net/danieljacobson/top-10-lessons-learned-from-the-netflix-api-oscon-2014 4. http://www.slideshare.net/AmazonWebServices/arc346-scaling-to-25-billion-daily-requests-within-3-months-on-aws 10/2015

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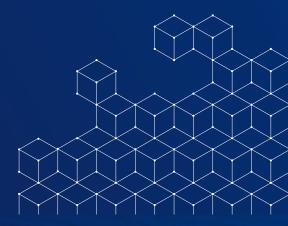
Visa APIs fundamentally change the way we work





Building with Visa Developer

The Visa Developer program is transforming the way we design, build and deliver our products, services and capabilities. We're providing access to open and interoperable APIs, helping our partners make payments safer, simpler and smarter than ever before.



Features of the Visa Developer program for partners



Breadth and depth of product APIs

- Product APIs are available to make and take payments, reduce fraud, increase security, and provide general network services
- New product APIs will be added on a regular cadence to increase the depth and breadth of capability available to our clients



Development tools and support

- The APIs come equipped with comprehensive implementation guides, technical specifications, test data, and SDKs
- In addition, a team of Visa developers and product managers are dedicated to helping partners find and use our APIs and then jointly create production onboarding and commercialization plans



Visa Integrated Sandbox (Coming Late 2016)

- The industry-leading Integrated Sandbox will help partners mash-up multiple applications; for example, combining alerts with transaction control to create a unique customer experience
- The Integrated Sandbox will enable developers to follow a transaction from beginning to end (including VisaNet transaction processing) with a unified suite of master test data

Categories and product APIs available as of October 2016

Payment Methods



CyberSource Payments



Visa Checkout



Visa Direct

Risk and Fraud



Mobile Location Confirmation



Visa Risk Manager



Visa Transaction Alerts



Payment Account Validation



Visa Token Service



Visa Travel Notification Service



Visa Consumer **Transaction Controls**



Preauthorized Payment Cancellation Service

Data and Analytics



Merchant Search



Foreign Exchange Rates



Merchant Locator

Visa Global ATM

Locator

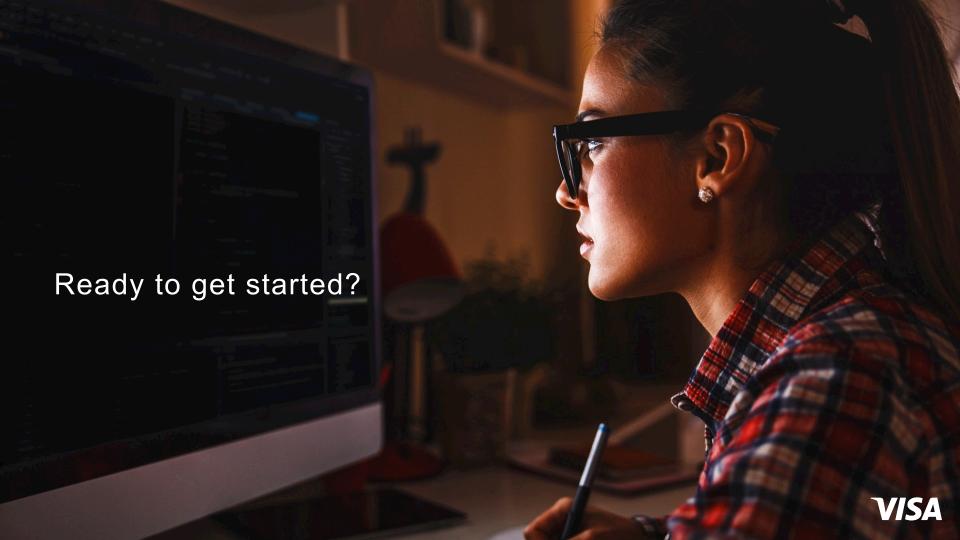


Payment Account Attributes Inquiry





Loyalty and Offers



Five steps to a successful launch with Visa Developer.

1. Explore

Learn about Visa APIs, explore client problem areas and select a business opportunity to solve. 2. Define

Define a product concept that will solve the problem.

3. Prototype

Create a working prototype of the solution and test it in the field.

4. Build

Build, commercialize and deploy a solution in production. 5. Launch

Promote and launch the new application.



The actual costs, savings and benefits of an opportunity may vary based upon your specific business needs and program requirements

